

B.Com Banking & Insurance Programme Specific Outcomes	
Sr No	Outcomes
1	The learner gets knowledge about the functioning and structure of banking system.
2	The learners understand the accounting system of banking and insurance sector.
3	The programme provides knowledge about various financial services and financial institutions.
4	The programme develops analytical skills of the learners through various financial comparative tools
5	The Programme helps the student to improve their communication skills and writing skills
6	The learners gets practical knowledge about the insurance policies and features with application.
7	The Programme helps the learner to acquire basic knowledge about the legal framework guiding the banking & insurance structure in India
8	The learners understand the organizational system, mechanism, interpersonal behaviour responsible for the organization's development and culture.
9	The learner becomes aware about the international banking system, institutions, their functions

Current Syllabus Course Outcomes		
Sr no	Course/Subject	Course outcomes
1	Financial Accounting I	1. Learner gets understanding of basics of Accounting Standards & accounting terminologies.

		2. Learner gets the skills & knowledge required for preparing Bank Reconciliation Statement
		3.Learner gets familiar with Inventory Management techniques like FIFO,Weighted Average .
		4. Learner develops skills of Finalizing & Framing of Financial statements of Manufacturing Companies .
2	Business Communication I	1 Learners will be able to understand and apply knowledge of human communication and language process as they occur across various context i.e. inter personal, organisational behaviour etc.
		2. Learners will be able to communicate effectively orally and in writing.
		3. Learners can understand the process of communication and its effects on giving and reciving information.
		4 Leaning about historical and theoritical developments in the field of communication.
		5. Learners get familier with the interview process i.e. creating a resume, a cover letter and SOP's on professional level.
3	Foundation Course I	1. Learner understand to Respect & Appreciate every religion & caste.
		2. Learner understand to stop violence against women
		3. Learner Understand the negative effects of caste system & regionalism
		4. The Course stress to understand the fundamental rights & Human rights by young generation.
4	Quantitative Methods I	1.Learner can understand the critical reasoning , can acquire specific measurable knowledge and skill.

		2.Learner can understand how to analyse the quantitative data through different statistical techniques.
		4. learner can understand how statistical and mathematical methods helps effectively in forecasting the future trend on the basis of past experience.
5	Principles of Management	1. Learner understand about the applicability of 'Principle of Management' in financial service sector.
		2. Learner applied new management system
		3. The course motivate young generation to become entrepreneur.
6	Economics	1. Learners understand the behaviour of an individual consumer while buying a product and individual business unit while selling a product or a service
		2. Learners understand different aspects of decision making of an individual consumer and a business unit
		3. Learners can identify and group the products sold in the market on the basis of number of sellers in the market and anticipate behaviour of sellers while deciding the price
		4. The course helps the learner understand the demand and supply side both influencing the cost and revenue side leading to profit or loss
		5. The learners understand different methods of pricing of a product and its implications
7	Environment and Manageemnt of Financial Services	1. The course help the learner to understand the different types of financial institutions in India and their working
		2. Learners get knowledge about the working of economy through

		financial system
		3. The course helps the learner to understand the mobilisation and utilisation of funds through financial institutions
		4. The course stresses the development of banking and insurance industry in India and creates a background for the learner to understand the financial service providers and their role
		5. The course also makes the learner aware about the regulatory authorities governing the financial institutions

Current syllabus Course Outcomes		
Sr no	Course/Subject	Course outcomes
1	Financial Accounting II	1. Learner gets knowledge about different methods of valuation of Goodwill and Shares
		2. Learner gets aware about procedures of buyback of shares and its conditions under which buyback takes place .
		3. Learner gains knowledge about Redemption of Equity and Preference Shares and grounds on which it is done .
2	Business Communication II	1. Learners can identify Key principles in Business Communication.
		2. Learners get familiar with different processes and considerations in business writings.
		3. Learners learn to create a presentation using slides and other visual aids.

		4. Learners learn the proceedings of meetings along with the modern methods like video conferencing and satalight conferencing.
		5. Learners acquire technical skills of public speaking and group discussion
3	Foundation Course II	1. Learners understand the main reasons of Migration.
		2. Learners understand the Philosophy behind human rights at international level.
		3. Learners understand the main causes of Enivronment degredation.
		4. Learners focus on stress management.
4	Quantitative Methods II	1.Learners can understand how the statistical tools help to manage investments by companies throug the portfolio management.
		2.Learner can undestand the testing of tyopthesis on the basis of statiatical measures.
		3. Learner can understand how optimising techniques helps in maximising profits and minmising the cost using the available resources.
5	Principles and Pratices of Banking and insurance	1.By pursuing this couse the learner gets an extended insight on Financial practices with reference to earlier course i.e Enviornment & management of Financial Services
		2.Learner gains knowledge about Regulatory ,Functional aspects of banking & Insurance
		3.Throws light on Banking scenario in India
		4.Learner understands Rish management in Insurance gets a glimpse of acturial practices in insurance
		5. Learner gets a brief idea about insurace industry in India & its Mechanism .

6	Organizational Behaviour	1.By pursuing this course the learner will be able to understand Organizational mangement as a tool for effective people management at Workplace .
		2. Get acquaint with Models of oraganizational behaviour
		3.Subjects throws light on aspects of Group dynamics , teambuilding & psychological terminologies like intellectual & emotional Quotient.
		4.To give learners knowledge about Organizational Culture & organizational change
		5.Give insights on Time & stress management as tool to maintain effective worklife balance.
		6.Learners get knowledge about the concept of Organizational development.
7	Business Law	1. Learner understand about the types of laws and sources of laws.
		2. Learner understand about the court orders to protect human rights.
		3. Learner understand about performance of contract & types of remedies for breach of contracts and types of remedies for breach of contract.
		4. Learner can do E-Governance & able to make E-Contract.

Current syllabus Course Outcomes sem III		
Sr no	Course/Subject	Course outcomes
1	F.C-III (An overview of banking sector)	1 learner understand about the types of banks & emerging trends in banking.
		2. Learner realised about General Powers & Special powers of Banking ombudsman, to resolve complaints relating to banking services.

		3 The course help to understand about latest banking technology relates with banking operations.
		4. Learner understand the importance of Microfinance & Financial Inclusion.
2	Financial Markets	1. Learner realised about various types of financial markets, financial instruments and financial services.
		2. Learner understand the dark side of unorganised market in India.
		3. The course help to generate new investors in equity market
		4. Learner understand about various Metal & Agri-commodity traded with organised system.
		5. Learner gives more importance to hedge risk.
3	Organizational Behaviour	1.Learner will be able understand concepts of Personality,Theories of personality & its impact on Organization
		2. Understand Group Dynamics
		3.Explain how Organizational changes and culture affect working relationships with Organizations
		4.Learner understands new organizational designs & structures & recent trends
		5.Get an edge on OB practices in banking & insurance sector.
		6. Learners will be able to analyse strategies to manage issues in Organization
		7.Students in future will beable to Cope up with behavioural issues at workplace
4	Direct Tax	1.The learner will be able to define the procedure of Direct Tax assessment

		2.The learner will become aware about Provisions of Direct Tax Laws with regards to I.T Act ,1961
		3.The Learner will get an understanding of various tax rebate & relief procedures to file I. T returns
		4.The students will understand the provisions & procedures to compute total Income & Tax payable by an individual ,HUF,& AOP ,BOI
5	Financial Management I	1. Learner will able to get knowledge about different source of long term and short term finance.
		2. Students get knowledge about Capital Budgeting and and Cost of capital.
6	Management Accounting	1. Learner will able to calculate Working Capital of company.
		2. Learner will get knowledge about various tools of financial analysis.(Ratio and Vertical)
7	Information Technology in Banking and Insurance I	1.The student will be able to operate MS-Word and MS Excel in the company.
		2.The student will become familiar with Cyber security & Online internet applications like E-Commerce,Online Banking etc.

Current syllabus Course Outcomes sem 4		
Sr no	Course/Subject	Course outcomes
1	Customer Relationship Management	1. Understand the concept of relationship management as a marketing strategy

		2. Analyse types of customers and techniques to handle them through effective CRM
		3. understand the role of technology hardware & soft ware in the implementation & functioning of CRM
		4. Evaluating CRM implementation strategies
		5. understand the meaning of data ,data management & significance of data in CRM
2	Business Economics II	1. Learners get a bird's eye view about the economy
		2. Learners understand the relationships between various economic variables
		3. The course makes the learner aware about various macroeconomic aspects influencing saving, capital formation, investment and economic growth
		4. The course helps the learner understand the role played by government & central bank to influence economic variables such as national income, money supply, purchasing power, rate of interest and employment
		5. The course gives the learner an insight about relation of domestic country with the foreign countries. It provides knowledge about different types of transactions that take place between countries and their impact on country's growth and development
3	Foundation Course IV	1. The learner will be able to get knowledge & understanding of different types of insurance like Life, Health ,Home & Motor insurance
		2. The learner will be able to get Knowledge & understand the role of Insurance in Logistics & Fire Insurance
		3. The student will become aware about different insurance policies in Private sector & Public sector
		4. The learner will be able to get insight into provisions of IRDA
4	Financial Management II	1. Learners will understand working capital Management and its components.

		2. Leraners gain knowledg and understanding of Financial Planning.
		3. It helps learners in study of strategic Financial management.
5	Cost Accounting	1. Learners are able to get knowledge and understanding about the concepts of classification of cost.
		2. The learners understand the theory and application of Standard Costing.
		3. the learners get knowledge and understanding of theoritical and pratical applications of Marginal Costing.
		4. The learners become aware about Reconciliation between cost and finnnacial accounting profits.
6	Corporate and Securities Law	1. Learner understand 'One Person Company' through Companies Act, 2013
		2. Learner Understand the company's disclosure requirements in case of issuing shares & other securities.
		3. Learner Focus on Financial Literacy
		4. Leaner become an ideal investors.
7	Information Technology in Banking and Insurance II	1he student will be able to operate MS-Powerpoint in the company.
		2.The student will become familiar with advanced E Banking related technology, E email, google drive etc .

Current syllabus Course Outcomes		
Sr no	Course/Subject	Course outcomes
1	Strategic Mangement	1.By doing this course the learner will be able to understand strategic decision making tools
		2.Analyze the impact of enviornmental factors on business performance & decision making
		3.Understand strategic levels and analysis of corporate strategies& its implications
		4.learner understand process of strategic management
		5.Subject thows light on structural ,behavioural & fuctional implementation of Strategies
		6Learner critically analyses role of strategic control tools & information technology .
2	Research Methodology	1. Learners will be able to Know basics of Research.
		2.Learners will get an insight on concepts of Research
		3. Students will be able to frame Questionnaire,Data collection tools & conduct survey for the completion of their research work.
		4. Testing of Hypothesis & use statistical techniques
3	Financial Reporting & analysis	1. the learners can prepare Financial Statement of Banking and Insurance Company.
		2. The learners are able to get knowledge and understanding of Cash flow in banking and Insurance Companies.
		3. The learners are able to study the ethical aspects of accountancy.

		4. The learners become aware about the aspects of International Financial Reporting Standards.
		5. Learners will be able to frame research Report.
4	Financial services Management	1. Learners understand the structure of financial system
		2. The course makes the learners aware about the various financial services and their working
		3. The learners get the knowledge about the institutions actually performing the functions in India
		4. The learners are able to relate it to the Indian scenario
5	Auditing I	1. The learner is able to get knowledge and understanding of various users of financial information.
		2. The learner is able to get knowledge about the preparation of Audit plan, programme , notebook and working papers.
		3. The learner is able to understand the vouching of income and expenses and verification of Assets and Liabilities.
6	International Banking and Finance	1. The learners are able to get knowledge and understanding of International banking operations.
		2. The learners are able to get knowledge and understanding of International Financial markets and its operations.

Current syllabus Course Outcomes		
Sr no	Course/Subject	Course outcomes
1	Central Banking	1. Learners understand the monetary authority and its functions related with controlling and monitoring money supply in the country
		2. The course provides knowledge about changing role of central bank due to works dynamics
		3. The course gives indepth knowledge about the organizational structure and working of central bank through its departments
		4. The course helps the learner critically analyse the independent status of central bank in a country
		5. Learners become aware about the supervision tools used for effective implementation of monetary policy with refernce to acts like Banking Regulation Act 1949
		6. The course makes the learner aware of internaitonal standards for effective surveillance of financial institutions in a country
		7. Learners also get an insight about the working of central banks in other countries
		8. The course helps the learner to understand the role of digital money as well as the threats associated with its usage
2	Human resource Management	1. learners undserstand basic terminologies of employee management
		2. Globalization & evolution of Hrm
		3.The course make learners aware about current H R trends in Industry
		4.The couse provides insights on HR procurement strategies & technical aspects of HRM
		5.Course throws light on management functions of HRM like humanresource planning, recruitment,seperation.

		6.The learner gets knowledge about operational HRMfunction like compensation Management.
3	Turnaround Management	1.Learners get to know that Turnaround Management is a branch of strategic management & when turnaround is applicable .
		2. They get a brief idea about Business & approaches to business
		3.The course helps learner to understand the concept of industrial sickness & evaluate the grounds on which companies can be declared as sick units
		4.The learner gets insights on recent Turnaround management strategies with case studies
		5.learner understands from entrepreneurial angle the recent business alternatives & present status
		6.The Role of effective leadership in Turnaround Management
		7.Learner gets acquainted with Japanese Management ideologies
4	Auditing II	1. The learners are able to get knowledge and understanding of Audit of Limited Companies, Banking companies and Insurance companies.
		2. The learners are able to understand professional ethics in profession of Chartered Accountancy.
		3. The learners become aware about the different standards of Auditing practices and procedures applied for the different corporate sector.
		4. The learners become aware about different types of Audit.
5	Security analysis & portfolio Management	1. The learners are able to get knowledge and understanding of valuation of portfolio and its management.
		2. The learners get knowledge and understanding of fundamental and technical analysis.

		3. The learners get an understanding of efficient market theory and capital asset pricing model.
6	Project	1. To inculcate the elements of research analysis and scientific temperament among learners.
		2. To create awareness among learners regarding methodology and preparation of project work.